

TURKISH EMBASSY

197 WURTEMBERG STREET
OTTAWA K1N 8L9

April 29, 2002

Mr. Marcelo Grinfeld
Treasurer
Canadian – Turkish Business Council
219 Westbrook Rd.
Carp ON K0A 1L0

Dear Mr. Grinfeld,

It was with great pleasure that we witnessed the establishment of the Canadian-Turkish Business Council in Canada. It laid the groundwork for a much needed permanent channel of communication between Turkish and Canadian companies. As we all know very well, this Council was brought about as a result of numerous joint efforts by a number of players and organizations in Canada. I want to thank everybody who contributed to the formation of this Council.

We firmly believe that the Council will play a pivotal role in furthering trade and economic relations between Turkey and Canada. It will provide members with information on business environments and opportunities in Turkey and Canada. In the past, lack of such mechanisms for exchange of information constituted a major impediment to the efficient exploitation of the potentials of the two countries in a way to further increase the commercial transactions. In this regard, the Turkish-Canadian Business Council is an important initiative for enhancing bilateral relations as it will broaden the base where companies may explore opportunities that Turkish and Canadian markets presents.

In fact, its involvement in several informative or networking meetings for Turkish and Canadian companies, which were held in various cities in Canada during the past several months are clear signs of more to come. In this respect, success of these activities indicates beyond any doubt that membership to the Council will become even more significant for companies, in particular small and medium sized ones, wishing to learn more about opportunities and to meet with key players and possible partners in either country. We surely believe and hope that this active approach of the Council will be maintained in ensuring engagement of companies in joint activities to be organized in Turkey and Canada.

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Let it be known that the Turkish Embassy in Ottawa strongly recommends and supports membership to the Council and has been encouraging Turkish and Canadian companies to join the Council as members and to participate in its activities. We will continue to do so. I also would like to confirm that the Embassy is always ready to extend its support to any activity which may be undertaken by the Council in the future in Turkey or Canada.

Lastly, I would like to extend my thanks once again to you and your colleagues for the dedicated efforts during the establishment of the Turkish-Canadian Business Council. I wish you and the executives of the Council every success to achieve our shared goal of increasing the trade and investment relations between Turkey and Canada. Please don't hesitate to contact the Embassy to discuss our possible contributions to the future activities of the Business Council.

Sincerely,



Erhan Ögüt
Ambassador

CC.

Mr. Ron Denom- Chairman
Mr. Richard Ross-Vice Chairman and President
Canadian – Turkish Business Council